Quarterly Report of Forest Products

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Prices reflect total volume and total value ratios paid from bid and negotiated sales. Values do not represent inter- or intracompany transactions and long-term contracts. The purpose of the report is (1) to provide a guide for private timber owners in determining stumpage prices regionally or statewide, (2) establish annual stumpage price figures for severance tax purposes and (3) determine the timber value for use-value assessment of forest land.

LOUISIANA TIMBER PRODUCTION

	SAWTIMBER	CORDWOOD
	(Board Feet Doyle)	(Standard Cords)
2015 TOTAL	1,052,419,237	7,007,775
2014 TOTAL	923,887,203	6,359,984
2013 TOTAL	991,163,521	6,326,984
2012 TOTAL	871,653,268	5,957,169
2011 TOTAL	828,637,892	5,884,089
FIVE YEAR AVERAGE (2011-2015)	933,552,224	6,307,200

2016 SECOND QUARTER MARKET SUMMARY

Stumpage prices paid for pine sawtimber during the second quarter of 2016 averaged \$260.56 per thousand board feet Doyle. This average represents a 0.64 percent decrease from the previous quarter and 0.91 percent decrease compared to a year ago. Prices paid for mixed hardwood sawtimber during the second quarter of 2016 averaged \$347.70 per thousand board feet Doyle which is a 10.14 percent increase from the previous quarter and 7.99 percent higher than a year ago. Pulpwood stumpage prices averaged \$30.81 per standard cord for pine and \$24.77 per standard cord for hardwood.

TOTAL VOLUME AND TOTAL VALUE RATIOS PAID TO LOUISIANA TIMBER PRODUCERS BY AREA & SPECIES APRIL-JUNE 2016 WITH COMPARISONS

Products	Regional Values				State Averages			
Sawtimber Stumpage (\$/MBF)	Area 1	Area 2	Area 3	Area 4	Area 5	Current Quarter	Previous Quarter	Year Ago
Pine	\$221.92	*	\$280.00	*	*	\$260.56	\$262.24	\$262.96
Mixed Hardwood	\$376.20	*	\$336.49	*	*	\$347.70	\$315.68	\$321.68
Cypress	*	*	*	*	*	*	*	*
Poles Stumpage (\$/Ton)	*	*	*	*	*	\$47.09	\$43.57	\$36.978
Cordwood Products Stumpage (\$/Standard Cord)	Area 1	Area 2	Area 3	Area 4	Area 5	Current Quarter	Previous Quarter	Year Ago
Pine Pulpwood	\$26.46	*	\$34.91	*	*	\$30.81	\$28.89	\$27.27
Mixed Hardwood Pulpwood	\$29.98	*	\$27.99	*	*	\$24.77	\$30.07	\$27.67
Cypress Pulpwood	*	*	*	*	*	*	*	*
Chip-N-Saw	\$42.82	*	\$37.96	*	*	\$42.31	\$49.94	\$46.76

*Insufficient number of quotes to report (less than three quotes received). Note: The Doyle Log Scale is the basis for board foot measurement.

This report is intended to serve only as a guide for timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerable due to factors such as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and therefore prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the



ultimate determinant of fair market value for any specific tract of timber.